

**TEQIP-III Sponsored  
One Week  
Short Term Training  
Industry Readiness Training Program**



**Birla Vishvakarma Mahavidyalaya**  
(An Autonomous, CVM Institute)  
Vallabh Vidyanagar  
BVM Central Committee

**NPIU**

**INDUSTRY READINESS  
TRAINING PROGRAM**

**29<sup>th</sup> MAY – 3<sup>rd</sup> JUNE 2018**

**Organised By**  
TRAINING AND  
PLACEMENT CELL

**Sponsored By**  
TEQIP III

**29<sup>TH</sup> MAY – 3<sup>RD</sup> JUNE**

**BIRLA VISHVAKARMA MAHAVIDYALAYA**  
( An Autonomous Institute )

# Industry Readiness Training Program



## Organizing Team :

### Faculty Coordinator

- Dr. R. P. Mehta
- Dr. Mehul Shah
- Prof. Robinson Paul
- Prof. Ghyanshyam Rathod
- Prof. Ishan Pandya
- Prof. Mehul Patel
- Prof. Trideep Macwan
- Prof. Mahendra Prajapati

### Student Coordinator

- Kevin Ruparelia
- Raj Ambani
- Ashesh Sheth
- Hussain Signalwala
- Aditya Danayak
- Ankit Jha
- Virali Parikh
- Deval Shah



**BIRLA VISHVAKARMA  
MAHAVIDYALAYA**  
(An Autonomous Institute)



**NPIU**

# INDUSTRY READINESS TRAINING PROGRAM

29 MAY- 3 JUNE 2018

**Organised by**  
TRAINING AND PLACEMENT  
CELL

**SPONSORED  
BY**  
TEQIP III

## **Chief Patron**

Er. Bhikhubhai B. Patel  
(Hon. Chairman, CVM)

## **Patrons**

Dr. S. G. Patel (Hon. Secretary, CVM)  
Er. M. J. Patel (Hon. Jt. Secretary, CVM)  
Er. Menubhai D. Patel (Hon. Jt. Secretary,  
CVM)  
Dr. Nikhil Zaveri (Hon. Group Director, CVM)

## **President**

Dr. Indrajit N. Patel

(Principal, BVM Engineering college)

## **TEQIP-III Coordinator**

Dr. S. D. Dhiman, Asso. Professor, Civil Engg.  
Department

## **Convenor**

Dr. Rashesh P. Mehta

(T&P Advisor, Asso. Prof. Electrical Dept.)

## **Coordinator**

Dr. Mehul Shah

## **Organizing team**

Prof. Mehul Patel  
Prof. Robinson Paul  
Prof. Ghyanshyam Rathod  
Prof. Trideep Macwan  
Prof. Mahendra Prajapati  
Prof. Ishan Pandya

## Eminent Speakers



**Mr. Hiren Vakil**

Corporate Trainer & Management Consultant

### Topics to be covered:

Motivational leadership  
Personality and team development



**Mr. Ashwin V. Parikh**

Managing Director  
of

International Business Development

### Topics to be covered:

Managing the mind magnificently

### Dr. Kola Sai Prasad

Bachelor's degree in Commerce with Honors,  
(B.Com. Hons.) with the specialization subject  
being Personnel Management and Industrial  
Relations.

Master of Business Administration (M.B.A.)  
from Berhampur University  
Professor at SP University, M.B.A. dept.

**Topics to be covered:**  
Entrepreneurship

### Dr. T. Ravichandran

Fulbright-Nehru Academic  
and  
Professional Excellence Fellow  
Department of Humanities and Social  
Sciences (III Kanpur)  
NPTEL courses : Enhancing soft skills  
offered by him : Communication skills

**Topics to be covered:**  
Communication skills  
Presentation skills

### About TEQIP-III

BVM has been selected under TEQIP – III project  
as a mentor under sub-component - 1.3 –  
Twinning Arrangements to Build Capacity and  
Improve Performance of Participating Institutes

### About Course

The program will prepare students for the work-  
force and promote career readiness with a vast  
range of Management skills, Leadership skills,  
Entrepreneur ship skills, communication skills and  
Team working skills. The program will inculcate  
the true spirit of Managerial skills and motivate  
students to become entrepreneur.



### Mr. Hiren Kakkad

MQPM (Master in Quality & Productivity  
Management) – University First  
B.B. A. (Specialized in Marketing)

Certified Lean Six Sigma Black Belt  
[From BMCI]  
Certified Internal Auditor of ISO 9001

Senior Consultant  
Concept Business Excellence Pvt. Ltd.  
E-14D, Vrundavan Township, Near Sangam  
Cross, Harni Road – 390006, Vadodara,  
Gujarat, India

**Topics to be covered:**  
Career Growth with six sigma  
Quality Management

**Registration :** Through google doc [Available at  
BVM website] and RS. 100 - Caution money  
deposit to be submitted to Branch TPC Student  
Coordinator.

**Certificate :** Will be provided after attending all  
the sessions .  
Will be considered valid for six week vocational  
training under autonomous scheme.

**Timing :** 10:00 a.m. to 1:00 p.m. &  
2:00 p.m. to 5:00 p.m.

Aditya Darayak - 7698131882  
Vatsal Patel - 8401554220



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## Inauguration Ceremony:

- On 29th May 2018 BVM Training and Placement cell organized an Industry Readiness Training Program for the students of 1st, 2nd and 3rd year of all branches.
- The program was inaugurated by Principal Dr. I N Patel Sir and Training and Placement faculty conveyors. The program commenced with lighting the lamp ceremony by the dignitaries and was followed by Saraswati-Vandana. Principal Sir formally welcomed all the dignitaries present on the dais and participants of the program.



## Day 1:

Dt.: 29/05/2018

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### T. Ravichandran (IIT-K)

- **Session Time:** 10.00 – 11.30 pm
- **About speaker:** Dr. T. Ravichandran is presently a Professor of English in the department of Humanities and Social Sciences at the Indian Institute of Technology Kanpur, Uttar Pradesh, India. He is a recipient of the Fulbright-Nehru Academic and Professional Excellence Fellowship (2014-15) for his research/teaching at Duke University, North Carolina, USA. He is honored with Champa Devi Gangwal Chair Professorship at IIT Kanpur.

- **Effective Communication Skills** : T. Ravichandran explained the importance of communication skills and taught the students that how to communicate effectively in Industry. His lecture included points like importance of communication in an industry and how to master the art of communication skills. The lecture was an interactive session and students were asked to play 'The Communication Game'. It was a fun game and students learned an important lesson about the interpretation of words in communication. the elements of communication were discussed in brief.



### Prof. Devang Shah

- **Session Time:** 11.30 – 1.00 pm
- **About speaker** : Devang Shah is An Assistant professor and TPO at ADIT New V.V.Nagar.
- **Entrepreneurship** : Mr. Devang Shah gave an expert lecture on Entrepreneurship. The lecture was an informative session as Mr. Shah discussed some key aspects of entrepreneurship. With the culture of start-ups developing in our country, this lecture answered some of the important questions arising in young aspiring minds i.e. what is entrepreneurship?, What is your definition of a typical entrepreneur? ,etc.

### Hiren Kakkad

- **Session Time:** 2.00 – 5.00 pm
- **About speaker** : Hiren Kakkad is having radiant academic career securing first rank in university in his masters, Hiren Kakkad is certified six sigma black belt and internal auditor of ISO 9001. He is presently working with Concept Business Excellence Pvt. Ltd. as a senior consultant.

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- **Career Growth with Six Sigma :** Mr. Hiren Kakkad showed the concept of Six Sigma and the importance the Sig Sigma. He discussed the steps to implement Six Sigma in industry.



## Day 2:

Dt.: 30/05/2018

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### T. Ravichandran (IIT-K)

- **Session Time:** 10.00 – 11.30 pm
- **Interview Skills :** In this session Mr. T. Ravichandran showed that how to prepare for the Interview. He also discussed the key point which is to be cared while going through interview. In very brief dr. Ravichandran explained the mindset of an interviewee. The session was very informative as the do`s and don`t`s were discussed. The speaker discussed the soft skills that need to be developed by the students according to current industry requirements. Along with the technical knowledge, the students should be equipped with these skills to excel an interview. Also the dressing code and how to present yourself during an interview were discussed very briefly.

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## Prof. Ghyanshyam Rathod

- **Session Time:** 11.30 – 1.00 pm
- **Linkedin and Google Docs :** Prof. Ghyanshyam Rathod discussed about Linkedin and Google Docs. He taught the importance and how to use this both technology and how to get the most out of it.



## Prof. Vinay Pandya

- **Session Time:** 2.00 – 3.30 pm
- **About speaker :** Prof. Vinay Pandya is a spiritual and motivational speaker. He is a retired professor. Presently associated with Brahmakumaris for youth development activities.
- **Success Dynamics :** In this session Prof. Vinay Pandya explained the successful life triangle (knowledge, skills, attitude). He described all three key points in detail.

## Dr. Sanjay Ajmeri

- **Session Time:** 3.30 – 5.00 pm
- **About speaker :** Dr. Sanjay Ajmeri is an assistant professor in BJVM Commerce College. His concentration in expert talk was “Management; this way or that way”.
- **Management : this way or that way :** Dr. Sanjay Ajmeri’s session was focused on management. There are some skills which are needed for management like planning, setting goals etc. Dr. Sanjay gone through each and every point and explained it in detail. Dr. Ajmeri is



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renowned professor in BJVM College. His lecture was on management skills. The lecture was focused on management skills: this way or that way. Today's industry demands a skilled manager and mastering art of management has become a necessity in today's competitive industry. Along with technical knowledge and soft skills, management skills play an important role in an engineer's career. Dr. Ajmeri in very brief discussed how to develop these skills. The session was very interactive and queries of students were acknowledged.



## Day 3:

Dt.: 31/05/2018

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### Dr. Mayurkumar Parmar

- **Session Time:** 10.00 – 1.00 pm
- **About speaker :** Dr. Mayurkumar Parmar is an assistant professor in H.M.Patel institute of English.
- **Presentation Skills :** In this session Dr. Mayurkumar Parmar discussed about presentation skills. Which are the skills that is need to be improved for better presentation. Like, planning, 6x6 rule, confidence and etc. He discussed all the points in detail. Dr. Parmar delivered a lecture on Presentation skills. The session was very interactive and involvement of students was prime goal of the speaker. His lecture included brief points such as how to present yourself in an interview? , how to present oneself confidently?, etc. His message was clear that along with knowledge of a topic, presentation of your views is very important. In an industry presentation skills play an

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important role in one's career. Confidence and good command over language play major role during the presentation.



### Mr. Mudit Kothari

- **Session Time:** 2.00 – 3.30 pm
- **About speaker :** Mr. Mudit Kothari is associated with CSPL. He gave expert talk on “Start-ups and Funding”.
- **Start-ups and Funding :** Mr. Mudit Kothari gave talk on start-ups and funding. He taught that how to start a start up and how to get effective and necessary funding. Mr. Kothari presented a lecture on start-ups and how to obtain required funding for the same. His lecture revolved around the idea of start-up and why most students were afraid to go with their idea? The main reason was funding. The expert suggested on how to sell your idea and discussed the key aspects of marketing and also importance of the same. He also gave examples of successful business ventures like Apple and how an idea to change the way we see computer turned into a billion dollar company. His lecture was very brief and informative.

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## Mr. Yashpal Shah

- **Session Time:** 3.30 – 5.00 pm
- **About speaker :** Mr. Yashpal Shah is associated with CSPL. He gave expert talk on “Project Financing”
- **Project Financing :** Mr. Shah delivered a expert talk on project financing. In his session he discussed what is project financing and the risks associated with it. The different stages of project financing and the solutions to the risks arising along the way.



## Day 4:

Dt.: 01/06/2018

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## K. S. Prasad

- **Session Time:** 10.00 – 1.00 pm
- **About speaker :** Dr. K. S. Prasad is member of Founding Family of Andhra Bank. Graduation in Commerce from M.S. University of Baroda, later finished MBA from Behampur University in 1985. He has 33 years of experience with over 15 years in Industry and 18 years in academics.
- **Entrepreneurship :** In this session K. S. Prasad discussed about Entrepreneurship. He explained SWOT – Strength, Weakness, Opportunity, Threats. Mr. Prasad, an expert in field of entrepreneurship building skills, gave a brief lecture on SWOT – Strength, Weakness, Opportunity

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& Threats associated with the same. It was an informative session for all the start-up orientated students. His key points included how to think beyond the risks and to seize the opportunity when presented.



### Ms. Nihar Agarwal

- **Session Time:** 2.00 – 3.30 pm
- **About speaker :** Ms. Nihar Agarwal is an aspiring and budding professional in the field of education with Honors in Counselling Psychology and Masters in Education. She specializes in learner development and management.
- **Creativity & Innovation :** In this session Ms. Nihar Agarwal discussed about creativity & innovation. Ms. Agarwal presented a lecture on creativity and innovation. She emphasized on out of the box thinking and how creativity and innovation were more important than memory based learning. She organized an interactive session and conducted small games to share the message she intended to give. In her brief session she explored the very idea of an out of box thinker and how being creative and innovative helped one in one's career. Today's industry is solution orientated and only requires people who can think on their feet and provide solutions. Being innovative is providing a different aspect to a problem and this was the motto of this session.





## Mr. Rajnikant

- **Session Time:** 3.30 – 5.00 pm
- **About speaker :** Mr. Rajnikant is Head of Research and Development at Rhyno Machines. His concentration on expert talk was “Solution Orientation”.
- **Solution Oriented :** Mr. Rajnikant is MD of Rhyno group of industries. His talk was based on “Solution Oriented “. He conducted a small group activity among the students by giving each group an industry problem. The problem was to test their technical knowledge and also how creative solution they can provide to the problem. In this activity the students were to think as an engineer and provide solution. Understanding of the problem was primary job and then providing solution keeping in production cost and time in mind. It was a fruitful activity and students learned a lot from the same.



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## Day 5:

Dt.: 02/06/2018

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### Ashwin Parikh

- **Session Time:** 10.00 – 1.00 pm
- **About speaker :** Mr. Ashwin Parikh is managing director of International Business Development. He has master of Science in Industrial Administration and Chemical Engineering degrees from USA and B.Sc. degree from India.



### Vivek Mishra

- **Session Time:** 2.00 – 5.00 pm
- **Entrepreneurship :** Mr. Vivek Mishra gave expert talk on Entrepreneurship. He also discussed about six sigma. And some key point to become successful entrepreneur.



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## Day 6:

Dt.: 03/06/2018

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### Hiren Vakil

- **Session Time:** 10.00 – 1.00 pm
- **About speaker :** Mr. Hiren Vakil has a splendid academic career with gold medals at both levels Bachelors and Masters in commerce.
- **Motivational Leadership, Personality and Team Development :** In this session Mr. Hiren Vakil discussed about leadership. He taught the qualities of a leadership. Besides, he showed that how to improve your personality to be industry ready. Mr. Vakil is a renowned speaker and corporate trainer and management consultant. His session was very interactive and some key points he discussed were developing a professional attitude, being a team player, follow a chain of command and many more.



### Pradip Desai

- **Session Time:** 2.00 – 3.30 pm
- **About speaker :** Pradip Desai is design Engineer and works for System Protection Limited, Vadodara.

- **How to be Industry Ready :** Mr. Pradip Desai taught students that how to be Industry Ready. He told the importance of “If you fail to prepare, prepare to fail”. Mr. Desai shared his experience as an engineer. The industry is not a easy place and there would be many failures before you succeed in your career and never to stop trying. His philosophy on how to succeed in an industry where the competition is very high was very helpful for the students. He was keen on to develop soft skills along with technical knowledge and benefits of the same.



## **Manisha Shukla**

- **Session Time:** 3.30 – 5.00 pm
- **About speaker :** Ms. Manisha Shukla has worked as a Manager for ABB Ltd.
- **LIFE-Leading is a faithful empowerment :** Ms. Manisha Shukla discussed about LIFE. The Leading is a faithful empowerment. She discussed some major key points of LIFE like self image. Mrs. Shukla an alumni of BVM shared her experience in the corporate world. She used ‘The Mahabharata’ analogy to explain different types of people we meet in corporate world. The key is how to tackle them and how to move forward which she explained very briefly in her session.

## **Feedback:**

**All the students like the training program.**



## Few Feedback:

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29<sup>th</sup> MAY 2018 - 3 JUNE 2018

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Vallabh Vidyanagar

(To be filled in by Participant)

Mark (✓) in one of the boxes 1—5 next to each skill/question mentioned. Please note that, 1 represents a low rating and 5 high. Please add any additional comments you may have.

Sr.	Attributes of Training Programme	1	2	3	4	5
1	Has the Program met your expectations?				✓	
2	Was your Program pitched at the right level for you?					✓
3	What did you think about the pace of the Talk?					✓
4	Relevance of the content explained by the expert					✓
5	Methodology of the teaching					✓
6	Opportunities given by the expert for questions and discussions					✓
7	Were the sessions interesting and enjoyable?					
8	Mention a topic/session you enjoyed more than others (if any):	Forever Remember				
9	What, if anything, would you like to have been done differently?					
	Remarks (if any):					

Your Enrollment Number,/ID Number , Name, and Signature (optional):

NAME: AMEB15  
Pooja K. Phamcek 7405172975

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5	Methodology of the teaching					✓
6	Opportunities given by the expert for questions and discussions					✓
7	Were the sessions interesting and enjoyable?					✓
8	Mention a topic/session you enjoyed more than others (if any):					✓
9	What, if anything, would you like to have been done differently?					
	Remarks (if any):					

Your Enrollment Number,/ID Number , Name, and Signature (optional):

15EF056

Karthik J. Bhatnagar

Karthik